

The Adaptive Nature of Human Categorization

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A rational model of human categorization behavior is presented that assumes that categorization reflects the derivation of optimal estimates of the probability of unseen features of objects. A Bayesian analysis is performed of what optimal estimations would be if categories formed a disjoint partitioning of the object space and if features were independently displayed within a category. This Bayesian analysis is placed within an incremental categorization algorithm. The resulting rational model accounts for effects of central tendency of categories, effects of specific instances, learning of linearly nonseparable categories, effects of category labels, extraction of basic level categories, base-rate effects, probability matching in categorization, and trial-by-trial learning functions. Although the rational model considers just 1 level of categorization, it is shown how predictions can be enhanced by considering higher and lower levels. Considering prediction at the lower, individual level allows integration of this rational analysis of categorization with the earlier rational analysis of memory (Anderson & Milson, 1989).

Anderson (1990) presented a rational analysis of human cognition. The term *rational* derives from similar "rational-man" analyses in economics. Rational analyses in other fields are sometimes called *adaptationist analyses*. Basically, they are efforts to explain the behavior in some domain on the assumption that the behavior is optimized with respect to some criteria of adaptive importance. This article begins with a general characterization of how one develops a rational theory of a particular cognitive phenomenon. Then I present the basic theory of categorization developed in Anderson (1990) and review the applications from that book. Since the writing of the book, the theory has been greatly extended and applied to many new phenomena. Most of this article describes these new developments and applications.

A Rational Analysis

Several theorists have promoted the idea that psychologists might understand human behavior by assuming it is adapted to the environment (e.g., Brunswik, 1956; Campbell, 1974; Gibson, 1966; Marr, 1982). Shepard (1981, 1987) has been a particularly articulate proponent of this approach. In 1981 he stated the basic premise of such an approach: "We cannot gain a full understanding by simply guessing at the form and level of organizational principles without recognizing their role in the adaptation of the species to its environment" (p. 307). There are six

steps involved in a research program that attempts to understand cognition in terms of its adaptation to the environment:

1. The first task is to specify what the system is trying to optimize. Perhaps such models are ultimately to be justified in terms of maximizing some evolutionary criterion like number of surviving offspring. However, this is not a very workable criterion in most applications. Thus, economics uses wealth as the variable to be optimized; optimal foraging theory (Stephens & Krebs, 1986) often uses caloric intake; and the rational theory of memory (Anderson & Milson, 1989) uses retrieval of relevant experiences from the past.

2. The second step requires making some assumptions about the structure of the environment to which the system is adapted. In my efforts to develop rational theories this is where the real effort has gone. The environment in question is not the experimental situation but rather the environment in which the cognitive processes evolved. This is the role for "ecological validity" in such an application. The argument is not that researchers should only study natural situations but rather that it is the structure of the natural situation that drives the behavioral phenomena in and out of the laboratory. A major characteristic of the environments that are relevant to human cognition turns out to be that they are fundamentally probabilistic. Given the cues in the environment one cannot know for sure what to expect. What one can do is start out with some weak assumptions about the environment and with experience make these increasingly strong. This process of updating one's probabilistic model of the environment naturally leads one to a Bayesian statistical inference scheme.

3. The third step requires making some assumptions about the nature of the costs that the system faces in achieving optimal performance. These costs need to be integrated into the solution to the optimization problem. Economic theories often have been criticized for not considering the costs of decision making (e.g., Hogarth & Reder, 1986). Optimal foraging theories take into account the caloric cost of finding food in deriving their optimal solutions. Some such constraints are required

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in a cognitive model. Presumably, one could embed into a rational model extremely complex assumptions about computational costs, which would amount to proposing a cognitive architecture. I have tried to avoid this because I would like to see the predictions flow as much as possible from the structure of the environment.

4. Given a satisfactory specification in Steps 1–3, one can then proceed to derive what the optimal behavioral functions are. This derivation typically involves use of Bayesian decision theory (e.g., Berger, 1985). Such derivations of optimal behavior are often difficult. The goal of deriving predictions will often force simplifying assumptions in Steps 1–3. Simplification for purposes of analytic tractability is typical of scientific endeavors and is not unique to rational analyses.

5. One can then proceed to look at empirical results and see if the predictions of the theory are confirmed. Thus, the principal way of testing a rational theory is no different than the principal method in other psychological approaches.

6. If the predictions are off, one can try recasting the assumptions in Steps 1–3. Such iterative approaches to adaptationist theory construction have been criticized in other fields as showing that these approaches are fatally flawed (Gould & Lewontin, 1979, but see Mayr, 1983). However, iterative theory development is the way of science. In point of fact, my experience so far has been that I have needed little revision in the initial assumptions. This reflects an advantage of the rational approach, which will be discussed shortly.

Anderson (1990) has referred to the outcome of Steps 1–3, from which the predictions flow, as the *framing of the information-processing problem*. To the extent that the structure of this framing lies in Step 2 and not Step 3, this becomes a very different sort of theory than the mechanistic theories common in cognitive psychology. The structure of such a theory is concerned with the outside world rather than what is inside the head. There are four advantages to such a theory over a mechanistic theory:

1. To the extent that its claims about the environment are independently verifiable, it is subject to the kind of converging test that mechanistic theories find very difficult.

2. Because it rests on claims about the external world it does not have the same identifiability problems that haunt mechanistic theories (e.g., Anderson, 1978; Townsend, 1974). The identifiability problems arise in mechanistic theories because alternative sets of mechanisms will produce the same behavior.¹

3. The search for scientific explanation is easier in this approach. In a mechanistic approach, we must consider any combination of mechanisms as basically equivalent to any other, and this creates an enormous search space of possible mechanisms with no heuristics for searching it for an explanation. If the goal of the system were known, the structure of the environment known, the computational limitations known, and optimization perfect, there would be no search at all except the intellectual search associated with solving the optimization problem. In practice things are not always so transparent or perfect. Nonetheless, the experience has been much less search in finding rational theories than mechanistic theories. This accounts for the relative lack of iterative effort in theory construction. Indeed most of the iterative work has been developing better and better approximations to the ideal solution, that is,

getting better approximations to the predictions of a fixed theory rather than changing the theory.

4. There is a sense in which rational explanations are more satisfying than mechanistic explanations. A mechanistic explanation treats the configuration of mechanisms as arbitrary. The justification for the mechanisms is that they fit the facts at hand. There is no explanation for why they have the form they do rather than an alternative form. In contrast, a rational explanation tells why the mind does what it does.

The previous remarks notwithstanding, it also needs to be acknowledged that there is a sense in which mechanistic explanations seem to be more satisfying. One wants to know what is inside the black box, not just what it does and why it does it. The rational and mechanistic approaches need not be in conflict. Marr (1982) argued for an approach in which one would first do a rational analysis followed by work on mechanisms that would implement the specification of the rational approach. This offers the mechanistic approach the advantage of some guidance in the search for mechanisms (see the preceding point 3). In fact, I have begun the enterprise of considering how the rational derivations might inform the development of the ACT theory of cognitive architecture (Anderson, 1983a). However, as evidence that a rational analysis can stand on its own without aid of mechanistic considerations, this article does not present such architectural considerations.

With these preliminary remarks out of the way, I turn to developing a rational analysis of categorization. People appear to organize objects into categories. This phenomenon has been researched from many perspectives. I focus mainly on the experimental research studying the acquisition of artificial categories in the laboratory. The typical experiment presents a subject with a series of training instances that vary on a number of dimensions and looks at how subjects extrapolate from this experience to new instances. For instance, in their classic experiment, Posner and Keele (1968) trained subjects to categorize dot patterns and then looked at how their classification of new dot patterns varied as a function of the distance from the category prototypes. To understand such laboratory experiments it is important to understand the role of categorization in the world at large. That is, the researcher must pose a framing of the information-processing problem involved in categorization. This involves three components: specifying the goals of the system in categorization, characterizing the relevant structure of the environment, and considering computational costs and possible limitations.

The Goal of Categorization

Why do people form categories (assuming that they do)? There are at least three views of the origins of categories:

Linguistic. A linguistic label provides a cue that a category exists, and people proceed to learn to identify it. This is the view at least implicit in most experimental research on categorization.

¹ Equivalently, it is true that alternative physical laws might produce the same environment, but from a psychological point of view we only care about the resultant environment and not the mechanisms that produce it. Those identifiability problems are the domain of other sciences.

Feature overlap. People notice that a number of objects overlap substantially and proceed to form a category to include these items. This seems essentially the position of Rosch (Rosch, Mervis, Gray, Johnson, & Boyes-Braem, 1976) and closest to my own. There is experimental research (e.g., Fried & Holyoak, 1984) to show that people can learn categories in the absence of category labeling. Common experience also says this is true.

Similar function. People notice that a number of objects serve similar functions and proceed to form a category to include them. This, for instance, is the position advocated by Nelson (1974). It involves distinguishing the features of an object into those that are functional (e.g., it can be used for sitting) and those that are not (e.g., it has four legs).

These three views need not be in opposition. They are all special cases of the predictive nature of categories. Categorization is justified by the observation that objects tend to cluster in terms of their attributes, be these physical features, linguistic labels, functions, or whatever. Thus, if one can establish that an object is in a category, one is in a position to predict a lot about that object. From this point of view the linguistic label associated with the category is just another feature to be predicted. Perhaps certain features are more important to predict (i.e., the functional ones and linguistic labels) than others, but this turns out to have no impact on the logic of how one goes about making the statistical inferences underlying prediction.

Although it is easy to say prediction is the goal, it remains to be precise about what the goal means. I have operationalized this as minimizing mean squared error of prediction in a Bayesian inference scheme. The implications of this operationalization will become clear as the article progresses.

The Structure of the Environment

It is an interesting question what kind of structure we can assume of the environment in order to drive prediction. Ideally, one would want to consider all the objects within the experience of evolving humans. However, I have focused on living objects (arguably, the largest portion) because of the aid science and biology gives in objectively specifying the organization of these objects. In particular, the theory developed rested on the structure of living objects produced by the phenomenon of species. Species form a nearly disjoint partitioning of the natural objects because of the inability to interbreed. Within a species there is a common genetic pool, which means that individual members of the species will display particular feature values with probabilities that reflect the proportion of that phenotype in the population. Another useful feature of species structure is that the display of features within a freely interbreeding species is largely independent. Thus, there is little relationship between size and color in freely interbreeding species where those two dimensions vary. Thus, the critical aspects of speciation are the disjoint partitioning of the object set and the independent probabilistic display of features within a species.

An interesting question is whether other types of objects display these same properties. The other common type of object is the artifact. Artifacts approximate a disjoint partitioning, but there are occasional exceptions—for instance, mobile homes, which are both homes and vehicles. Other types of objects (stones, geological formations, heavenly bodies, etc.) seem to

approximate a disjoint partitioning, but here it is hard to know whether this is just a matter of perceptions or whether there is any objective sense in which they do. One can use the understanding of speciation for natural kinds and the understanding of the intended function in manufacture in the case of artifacts to objectively test the hypothesis of disjoint partitioning.

Psychologists have used this disjoint, probabilistic model of categories as a framework within which to derive predictions about object features. To maximize the prediction of features of objects, we need to induce a disjoint partitioning of the object set into categories and determine what the probability of features will be for each category.

Computational Constraints

The basic goal of categorization is to predict the probability of various unexperienced features of objects. The situation can be characterized as one in which n objects have been observed, they have an observed feature structure F_n , and one wants to predict whether a particular object will display some value j on dimension i unobserved for that object. The ideal way to do this would be to consider all the different ways that the objects seen so far could be broken up into categories, determine the probability of each such partitioning, and use this to weight the probability that the object will display a particular feature if that were the partition. Formally, this amounts to calculating

$$P_i(j|F_n) = \sum_x P(x|F_n)P_i(j|x), \quad (1)$$

where $P_i(j|F_n)$ is the probability that an object will display a value j on a dimension i given F_n , the observed feature structure. The summation is across all possible partitionings x of the n objects into disjoint sets, $P(x|F_n)$ is the probability of partitioning x given the objects display feature structure F_n , and $P_i(j|x)$ is the probability that the object in question would display value j on dimension i if x were the partition. The problem with trying to calculate this quantity is that the number of partitions of n objects grows exponentially as the Bell exponential number (Berge, 1971).² This makes the quantity in Equation 1 impossible to compute in reasonable time for all but very small n . Besides having acceptable computational cost, there are two other “form” constraints I would like to place on the nature of the computation that serve to limit possible categorization algorithms.

The first constraint, which is perhaps controversial, is that the algorithm commit to some specific hypothesis as to the category structure of the objects seen. The ideal algorithm is also objectionable on this score because it considers all possible category structures. The motivation for this constraint is to match the intuition that people tend to perceive objects as coming from specific categories. It can also be seen as derivative from the previous basic computational constraint in that by not allowing alternative hypotheses it helps to minimize computational cost, which is linear in number of categories.

The second form constraint is that the algorithm be incre-

² For example, there is 1 partitioning of one object, 2 partitionings of two objects, 5 of three, 15 of four, and 52 of five. As an illustration, the five possible partitionings of the objects a, b, and c are (abc), (a, bc), (ab, c), (ac, b), and (a, b, c).

mental and commit to a hypothesis after every object seen. This contrasts to a good many artificial intelligence programs (Cheeseman et al., 1988; Michalski & Chilausky, 1980; Quinlan, 1986), which take in a large number of objects, process them, and then deliver a set of categorical hypotheses. It is also in contrast to typical clustering algorithms (Anderberg, 1973). The reason for insisting on such an iterative algorithm is the simple fact that people need to be able to make predictions all the time not just at particular junctures after seeing many objects and much deliberation.

An Iterative Algorithm

These computational considerations strongly constrain the kinds of categorization algorithms that can be used. At each point in time, one needs to have a fixed set of categories, one needs to update these categorical hypotheses as each object comes in, and one needs to do so with a substantially bounded amount of computation. There is a type of iterative algorithm that has appeared in the artificial intelligence literature (e.g., Fisher, 1987; Lebowitz, 1987) that satisfies these constraints. I have adapted this algorithm to fit the framework I have set forth. Although I have no formal proof, I strongly suspect that this is the optimal algorithm that satisfies these form constraints. The following is a formal specification of this algorithm.

1. Before seeing any objects, the category partitioning of the objects is initialized to be the empty set of no categories.
2. Given a partitioning for the first m objects, calculate for each category k the probability $P(k|F)$ that the $m + 1$ st object comes from category k given that the object has features F . Let $P(0|F)$ be the probability that the object comes from a completely new category.
3. Create a partitioning of the $m + 1$ objects with the $m + 1$ st object assigned to the category with maximum probability.
4. To predict value j on an unobserved dimension i for the $n + 1$ st object with observed features F , calculate

$$P_i(j|F) = \sum_k P(k|F)P_i(j|k), \quad (2)$$

where $P_i(k|F)$ is the probability that the $n + 1$ st object comes from category k , and $P_i(j|k)$ is the probability of an object from category k displaying value j on dimension i .

The basic algorithm is one in which the category structure is grown by assigning each incoming object to the category it is most likely to come from. Thus, a specific partitioning of the objects is produced. Note, however, that the prediction for the new $n + 1$ st object is *not* calculated by determining its most likely category and the probability of j given that category. Rather, a weighted average is calculated over all categories. This gives a much more accurate approximation to the ideal $P_i(j|F_n)$ because it handles situations where the new object is ambiguous among multiple categories. It will weigh these competing categories approximately equally.

It is an interesting question just how much accuracy of prediction is lost because of the iterative algorithm in Equation 2 over the ideal algorithm in Equation 1. Because of the computationally intractable nature of the ideal algorithm it is not possible typically to answer this question. However, Anderson and Matessa (in press) report explorations of the question for partic-

ular small samples and conclude that not much is lost. The correlations with the ideal algorithm were well above .90.

It is also worth noting that this algorithm is order sensitive and different categorical structures can appear when instances appear in different orders. However, it is important to realize that the goal is to deliver cost-effective, accurate predictions and not to discover the "true" categorical structure of the environment. Anderson and Matessa (1991) report a series of studies that show that, although category structure can vary substantially as a function of order, the predictions delivered from those different categories do not differ much themselves.

As a final point it is worth commenting that no strong commitments are being made as to the implementation details of this algorithm. The $P(k|F)$ could be calculated in parallel or serial. In Anderson (1990, in press) I described a parallel network for doing such calculations.

Probability Calculations

It remains to come up with a formula for calculating $P(k|F)$ and $P_i(j|k)$ in Equation 2. Because $P_i(j|k)$ turns out to be involved in the definition of $P(k|F)$. I will start with $P(k|F)$. In Bayesian terminology $P(k|F)$ is a posterior probability that the object belongs to category k given that it has feature structure F . Bayes's formula can be used to express this in terms of a prior probability $P(k)$ of coming from category k before the feature structure is inspected and a conditional probability $P(F|k)$ of displaying the feature structure F given that it comes from category k .

$$P(k|F) = \frac{P(k)P(F|k)}{\sum_k P(k)P(F|k)}, \quad (3)$$

where the summation in the denominator is over all categories k currently in the partitioning including the potential new one. This then focuses our analysis on the derivation of a prior probability $P(k)$ and a conditional probability $P(F|k)$.

Prior Probability

With respect to prior probabilities the critical assumption is that there is fixed probability c that two objects come from the same category, and this probability does not depend on the number of objects seen so far. This is called the *coupling probability*. If one take this assumption about the coupling probability between two objects being independent of the other objects and generalize it, one can derive a simple form for $P(k)$ (see Anderson, 1990, for the derivation).

$$P(k) = \frac{cn_k}{(1-c) + cn}, \quad (4)$$

where c is the coupling probability, n_k is the number of objects assigned to category k so far, and n is the total number of objects seen so far. Note that for large n this closely approximates n_k/n , which means that there is a strong base rate effect in these calculations with a bias to put new objects into large categories. Presumably the rational basis for this is apparent.

A formula is needed also for $P(0)$, which is the probability that the new object comes from an entirely new category. This is

$$\begin{aligned}
 & f(p_1, p_2, \dots, p_m | c_1, c_2, \dots, c_m) \\
 &= \frac{f_M(c_1, c_2, \dots, c_m | p_1, p_2, \dots, p_m) f_D(p_1, p_2, \dots, p_m | \alpha_1, \alpha_2, \dots, \alpha_m)}{\int_0^1 \int_0^{1-p_1} \dots \int_0^{1-p_1-\dots-p_{m-2}} f_M(c_1, c_2, \dots, c_m | p_1, p_2, \dots, p_m) f_D(p_1, p_2, \dots, p_m | \alpha_1, \alpha_2, \dots, \alpha_m) dp_1, dp_2, \dots, dp_{m-1}} \\
 &= f_D(p_1, p_2, \dots, p_m | \alpha_1 + c_1, \alpha_2 + c_2, \dots, \alpha_m + c_m). \quad (9)
 \end{aligned}$$

$$P(0) = \frac{(1 - c)}{(1 - c) + cn}. \quad (5)$$

For large n this closely approximates $(1 - c)/cn$, which is again a reasonable form (i.e., the probability of a brand new category depends on the coupling probability and number of objects seen). The greater the coupling probability and the more objects, the less likely it is that the new object comes from an entirely new category.

Conditional Probability

The probability of displaying features on various dimensions given category membership is assumed to be independent of the probabilities on other dimensions. Thus,

$$P(F|k) = \prod_i P_i(j|k), \quad (6)$$

where the values j on dimensions i constitute the feature set F . The reader will recognize $P_i(j|k)$ from Equation (3), which is the probability of displaying value j on dimension i given that one comes from category k . This independence assumption is reasonably justified for freely interbreeding species.³ It is less clear how well justified it is for other categories.

This independence assumption does not prevent one from recognizing categories with correlated features. Thus, one may know that being black and retrieving sticks are highly correlated for labradors. This would be represented by high probabilities of the stick-throwing and the black features in the labrador category.⁴ What the independence assumption prevents one from doing is representing categories where values on two dimensions are either both one way or both the opposite. Thus, it would prevent one from recognizing a single category of animals that were either large and fierce or small and gentle, for instance. Later in this article I discuss how serious a limitation this really is.

The effect of Equation 6 is to focus on an analysis of the individual $P_i(j|k)$. Derivation of this quantity is itself an exercise in Bayesian analysis. A special case derivation for a discrete dimension is described in Anderson (1990). This article gives a more general derivation. The major mathematical steps in this derivation are given for the discrete case to show how the Bayesian analysis works. The mathematical detail is not given in the derivation of the continuous case, which is more complex. There the final result is stated.

Discrete Dimensions

There are three major steps in any Bayesian inference scheme. The first is to specify some priors about the structure of the world. The second is to specify how probable various observations would be conditional on various structures. The third is to combine these priors and conditional probabilities to

form posterior probabilities about the structure of the world. In the case of discrete dimensions, one needs to start with some prior probabilities that members of the category would display various values on the dimension. For instance, what is the prior probability of a member of a new species being brown, versus yellow, versus black, and so forth? There is some probability, p_j , of displaying color, j , which represents the proportion of that phenotype in the population. However, before experience with the population p_j is a random variable that takes on various values with various probabilities. Note that one constraint on the values of p_j is that $\sum p_j = 1$. The typical prior density for the p_j is the Dirichlet density (Berger, 1985):

$$f_D(p_1, p_2, \dots, p_m | \alpha_1, \alpha_2, \dots, \alpha_m) = \frac{\Gamma(\alpha_0)}{\prod_{j=1}^m \Gamma(\alpha_j)} \prod_{j=1}^m p_j^{\alpha_j - 1}, \quad (7)$$

where $\alpha_0 = \sum \alpha_j$ and $\Gamma(\beta) = (\beta - 1)!$ in the case of integer β . In this distribution the expected value for p_j is α_j/α_0 . α_0 is a measure of the strength of belief in these priors. If one does not have very strong expectations and does not have any expectations that some values are more likely than others, it is common to use a noninformative prior obtained by setting all $\alpha_j = 1$. This was what was generally used in Anderson (1990), but other possibilities are considered in this article.

The next step in a Bayesian analysis is to specify the conditional probability of the observed distribution of values on dimension i given a set of probabilities p_j . Let c_1, c_2, \dots, c_m be frequency counts for the number of objects showing each of the m values on dimension i . What we have observed is n multinomial trials corresponding to the objects, and the probability of this sequence is described by

$$f_M(c_1, c_2, \dots, c_m | p_1, p_2, \dots, p_m) = \binom{n}{c_1, c_2, \dots, c_m} \prod_{j=1}^m p_j^{c_j}. \quad (8)$$

The next step is to calculate the posterior distribution of the p_j given the observed c_j . This is calculated above by the standard Bayesian formula for probability densities.

³ The major constraint on the validity of this independence assumption for species is that the dimensions that we use to describe objects must correspond to distinct phenotypic traits. If the description had separate dimensions for color of left eye and color of right eye, for instance, there would be a strong correlation.

⁴ As this example makes clear, human intervention has created the breed (e.g., labrador), a specialization within the species (i.e., dog). It is the breed and not the species that defines the freely interbreeding unit and for the purposes of this article, the category.

The posterior distribution of probabilities is also a Dirichlet distribution but with parameters $\alpha_j + c_j$ (Berger, 1985).⁵ This implies that the mean expected value of displaying value j on dimension i is $(\alpha_j + c_j)/\Sigma_j(\alpha_j + c_j)$. This is $P_i(j|k)$ for Equation 6:

$$P_i(j|k) = \frac{c_j + \alpha_j}{n_k + \alpha_0}, \quad (10)$$

where n_k is the number of objects in category k that have a value on dimension i , and c_j is the number of objects in category k with the same value as the object to be classified. For large n_k this approximates c_j/n_k , which one frequently sees promoted as the rational probability. However, it has to have this more complicated form to deal with problems of small samples. For instance, if one has just seen one object in a category and it has had the color red, one would not want to guess that all objects are red. If there were seven colors equally probable on prior grounds and the α_j were 1, the formula would give one fourth as the posterior probability of red and one eighth for the other six colors unseen as yet. Equation 10 can be seen as a weighted combination of one's prior probability, α_j/α_0 , and the empirical proportion c_j/n_k . The rate of movement to the empirical proportion from the prior is controlled by α_0 , which is a measure of one's strength of belief in these priors.

Continuous Dimensions

What follows here is probably the most useful Bayesian analysis for continuous distributions (for details see Lee, 1989). The natural assumption is that the variable is distributed normally and the induction problem is to infer the mean and variance of that distribution. In standard Bayesian inference methodology one must begin with some prior assumptions about what the mean and variance of this distribution are. It is unreasonable to assume advance knowledge of precisely what the mean or variance will be. Prior knowledge must take the form of probability densities over possible means and variances. This is basically the same idea as in the discrete case where there was a Dirichlet distribution giving priors about probabilities of various values. The major complication is the need to separately state prior distributions for mean and variance.

One suggestion for the prior distributions is that the variance Σ^2 is distributed according to an inverse chi-square distribution, or more specifically,

$$\Sigma^2 \sim a_0 \sigma_0^2 \chi_{a_0}^{-2},$$

where σ_0^2 reflects the mean prior variance and a_0 reflects the confidence in that prior variance. The obvious suggestion for the prior distribution of the mean, M , is that it has a normal distribution. One manifestation of this is the following assumption:

$$M \sim N\left(\mu_0, \frac{\sigma_0}{\sqrt{\lambda_0}}\right) \quad \text{given that} \quad \Sigma = \sigma_0,$$

where μ_0 is the prior mean and λ_0 reflects confidence in this prior. This makes M conditional on Σ , which proves to be unavoidable in making inferences about a normal distribution with both unknown mean and variance.

Given these joint prior distributions, the probability of displaying value x on dimension i in category k after n observations has the following t distribution (Lee, 1989):

$$f_i(x|k) \sim t_{a_i}(\mu_i, \sigma_i \sqrt{1 + 1/\lambda_i}), \quad (11)$$

where c_i are the degrees of freedom, μ_i is the mean, and $a_c \sigma^2 (1 + 1/\lambda_i)/(a_i - 2)$ is the variance. This defines $P_i(j|k)$ for purposes of Equation 6. The parameters a_i , μ_i , σ_i , and λ_i are defined as follows:

$$\lambda_i = \lambda_0 + n, \quad (12)$$

$$a_i = a_0 + n, \quad (13)$$

$$\mu_i = \frac{\lambda_0 \mu_0 + n \bar{x}}{\lambda_0 + n}, \quad (14)$$

and

$$\sigma_i^2 = \frac{a_0 \sigma_0^2 + (n-1)s^2 + \frac{\lambda_0 n}{\lambda_0 + n} (\mu_0 - \bar{x})^2}{a_0 + n}, \quad (15)$$

where \bar{x} is the mean of the n observations and s^2 is the variance. These equations basically provide us a formula for merging the prior mean and variance, μ_0 and σ_0^2 , with the empirical mean and variance, \bar{x} and s^2 , in a manner that is weighted by confidences in these priors, λ_0 and a_0 .

Equation 11 for the continuous case describes a probability density in contrast to Equation 10 for the discrete case, which gives a probability. The product of conditional probabilities in Equation 6 can then be a mixture of probabilities and density values if there are both continuous and discrete dimensions. Equations 6, 10, and 11 give a basis for judging how similar an object is to the category's central tendency.

Interpretation of the Theory

This completes the specification of the theory of categorization. Before looking at its application to various empirical phenomena, a word of caution is in order. The claim is not that the human mind performs any of the Bayesian mathematics that fill the preceding pages. Rather the claim of the rational analysis is that, whatever the mind does, its output must be optimal within the constraints of this iterative algorithm. The mathematical analyses of the preceding pages serve the function of allowing theorists to determine what is optimal.

A second comment is in order concerning the output of the rational analysis. It delivers a probability that an object will display a particular feature. There remains the issue of how this relates to behavior. The basic assumption will only be that there is a monotonic relationship between these probabilities and behavioral measures such as response probability, response latency, and confidence of response. The exact mapping will depend on such things as the subject's utilities for various possible outcomes, the degree to which individual subjects share the

⁵ Because the posterior distribution is of the same form as the prior distribution, the Dirichlet distribution is referred to as the *conjugate prior* for the multinomial.

same priors and experiences, and the computational costs of achieving various possible mappings from rational probability to behavior. These are all issues for future exploration. What is remarkable is how well the data can be fit without addressing these issues.

Application of the Algorithm

This algorithm is potentially order sensitive in that different partitionings may be uncovered for different orderings of instances. In the presence of a strong categorical structure, the algorithm picks out the obvious categories, and there usually is little practical consequence to the different categories it extracts in the case of weak category structure. The iterative algorithm is also extremely fast. A Franz LISP implementation categorized the 290 items from Michalski and Chilausky's (1980) data set on soybean disease (each with 36 values) in 1 central-processing unit (CPU) minute on a Vax 780. An Allegro CommonLISP implementation performed comparably on a Macintosh II. This is without any special effort to optimize the code. It also diagnosed the test set of 340 soybean instances with as much accuracy as apparently did the specially crafted system of Michalski and Chilausky.

The first experiment in Medin and Schaffer (1978) is a nice one for illustrating the detailed calculations of the algorithm. They had subjects study the following six instances each with binary features:

```

1 1 1 1 1
1 0 1 0 1
0 1 0 1 1
0 0 0 0 0
0 1 0 0 0
1 0 1 1 0.

```

The first four binary values were choices on visual dimensions of size, shape, color, and number. The fifth dimension reflected the category label. They then presented these six objects without their category label plus six new objects without a label: 0111—, 1101—, 1110—, 1000—, 0010—, and 0001—. Subjects were to predict the missing category label.

The experiment was simulated by running the program across various random orderings of the stimuli and averaging the results. Figure 1 shows one simulation run where the order was 11111, 10101, 10110, 00000, 01011, and 01000; the coupling probability c was .5 (see Equations 4 and 5); and all α_i were 1 (see Equation 10). What is illustrated in Figure 1 is the search behavior of the algorithm as it considers various possible partitionings. The numbers associated with each partition are measures of how probable the new item is, given the category to which it is assigned in that partition. These are the values $P(k)P(F|k)$ calculated by Equations 4–11. Thus, the algorithm starts out with categorizing 11111 in the only possible way, that is, assigning it to its own category. The probability of this is the prior probability of a 1 on each dimension, or $(.5)^5 = .0313$. Then, the two ways to expand this to include 10101, are considered, and the categorization that has both objects in the same category is chosen because that is more likely. Each new object is incorporated by considering the possible extensions of the best partition so far. The final choice is the partition (11111,

10101, 10110), (00000, 01000), (01011), which has three categories. Note the system's categorization does not respect the categorization of Medin and Schaffer (1978).

Having come up with a particular categorization, the model was tested by presenting it with the 12 test stimuli and assessing the probabilities it would assign to the two possible values for the fifth dimension, which is label. Figure 2 relates the behavior of the algorithm to their data. Plotted along the abscissa are the 12 test stimuli of Medin and Schaffer (1978) in their rank order determined by subjects' confidence that the category label was a 1. The ordinate is the algorithm's probability that the missing value was a 1. Figure 2 illustrates three functions for different ranges of the coupling probability. The best rank order correlation was obtained for coupling probabilities in the range of .3 and below. At these values the algorithm creates a separate category for each stimulus, which is what, in effect, the Medin and Schaffer theory claims. However, as shown later, the algorithm does not create singleton categories for all types of experimental material at $c = .3$.

Using a coupling probability of .3 the rank order correlation was .87. Using a coupling probability of .3, rank order correlations of .98 and .78 were obtained for two slightly larger experimental sets used by Medin and Schaffer (1978). These rank order correlations are as good as those obtained by Medin and Schaffer with their many-parameter model. It also does better than the ACT* simulation reported in Anderson, Kline, and Beasley (1979). The coupling probability c is set to .3 throughout the applications in this article.

The reader will note that the actual probabilities of category labels estimated by the model in Figure 2 only deviate weakly above and below .5. This reflects the very poor category structure of these objects. With better structured material, much higher prediction probabilities are obtained.

Survey of the Experimental Literature

Anderson (1990) provided a survey of the application of the model to discrete dimensions. This article briefly reviews the results and discusses in more detail some applications that involve continuous dimensions.

Central Tendencies

The strongest phenomenon in the literature on human categorization is that the reliability with which an instance is classified decreases as a function of its distance from the central tendency of the category. This trend is so well established now that it is largely ignored in current research, which focuses on the second-order effects. It should be clear that this analysis does predict this main effect. The probability of an item coming from a category is a function of its feature similarity (see Equations 6, 10, and 11). Anderson (1990) described several cases involving discrete dimensions; this article describes its application to one of the original experiments of prototype formation, that of Reed (1972).

Reed (1972) had subjects learn to categorize the 10 faces that are illustrated in Figure 3. The first row of faces are in one category and the second row of faces are in another category. The two sets of faces are derivations from the prototypes illustrated in Figure 4. After studying these faces subjects went to a

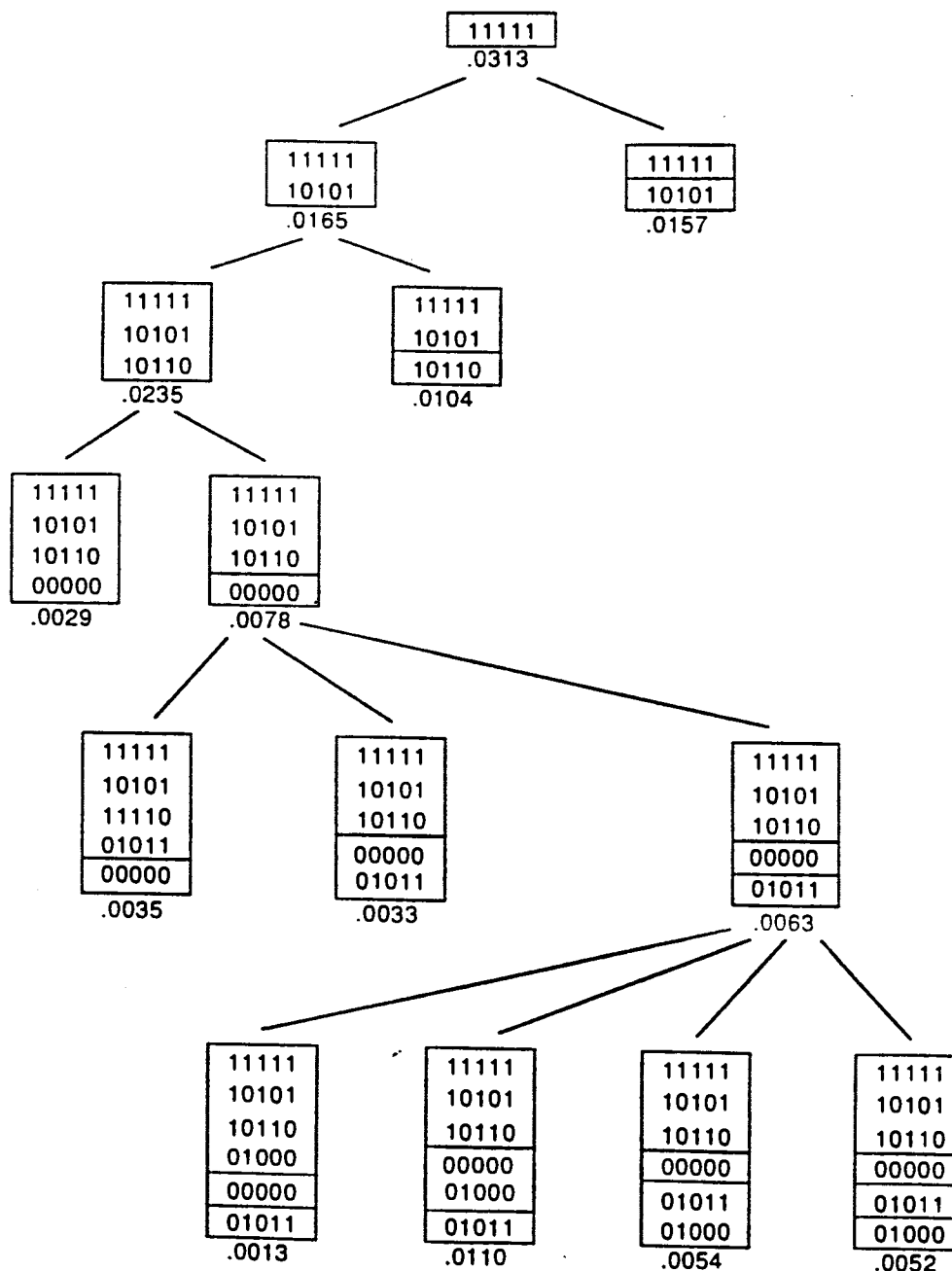


Figure 1. An illustration of the operation of the iterative algorithm in the material from the first experiment of Medin and Schaffer (1978).

test condition where they had to try to classify these and other faces. The critical data concern the probabilities with which subjects assigned various faces to categories. As a general characterization, their categorization varied with distance of the face from the prototype.

The simulation treated these faces as five-dimensional stimuli where the dimensions were height of the forehead, which ranged from 54 to 88 mm, distance separation of the eyes, which ranged from 20 to 55 mm, length of the nose, which ranged from 32 to 64 mm, height of the mouth, which ranged from 28 to 60 mm, and category label, which was a binary-val-

ued discrete dimension. As in all the simulations, the coupling probability c was set to be .3. For the discrete binary dimension, the prior strengths α_i were set to be 1 in most of the simulations. The prior means of the continuous distributions were set to be the halfway point of the range, and the prior variances were set to be equal to the square of a quarter of the range. The strengths of belief in the prior mean and variance, α_0 and λ_0 , were both set to be 1.

The rational model identified two or more internal categories, depending on presentation order, that corresponded to the experimenter's categories. That is, sometimes it subdivided the

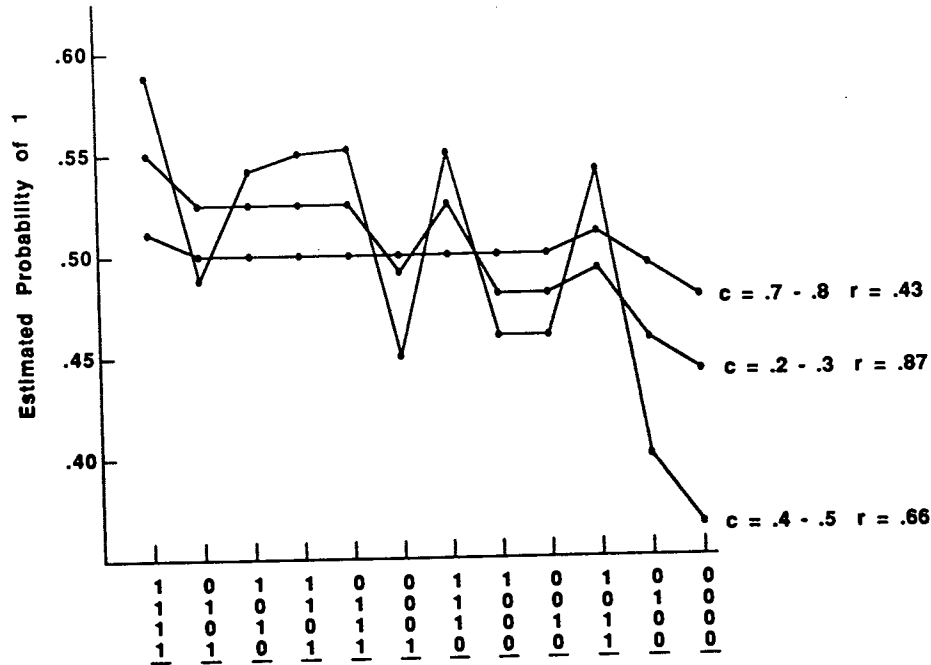


Figure 2. Estimated probability of Category 1 for the 12 test stimuli in the first experiment of Medin and Schaffer (1978). (Different functions are for different ranges of the coupling probability)

experimenter's categories into subcategories, but it almost never merged items from the two experimenter categories into an internal category. Reed's subjects were asked to classify 25 test stimuli, and the major test of the model was its classification of these test stimuli. Overall its confidence of category membership (calculated by Equation 2) correlated .90 with Reed's data.⁶

Effects of Specific Instances

Although experiments like those of Reed show that human categorization is sensitive to central tendencies, there also has

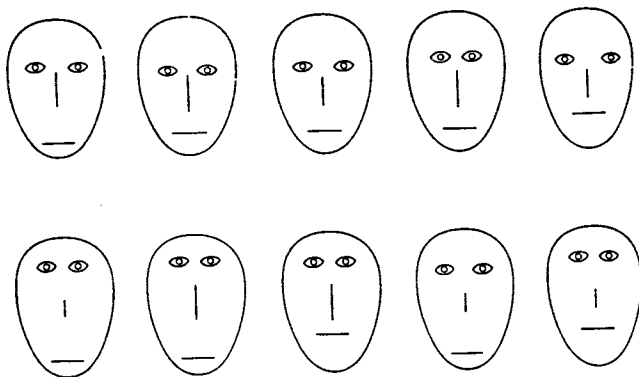


Figure 3. The stimuli used by Reed (1972). (The faces in the first row are in one category and the faces in the second row are in another category. From "Pattern Recognition and Categorization" by S. K. Reed, 1972, *Cognitive Psychology*, 3, p. 384. Copyright 1972 by Academic Press. Adapted by permission.)

been a great deal of research showing that subjects are sensitive to specific instances that they have studied. Anderson (1990) described simulations of the Medin and Schaffer (1978) experiments that demonstrated this effect for discrete dimensions. Here I would like to describe some simulations of research by Nosofsky. Figure 5 illustrates the material used by Nosofsky (1988). Subjects were trained to classify 12 colors that varied in brightness and saturation. The colors varied in brightness on the Munsell scale from 3 to 7 and in saturation from 4 to 12. Again in the model of this task, the prior means were set to be the means of the dimensions and the prior variances were set to be the squares of one quarter of the ranges. The values for the other parameters were $\alpha_i = 1$, $a_0 = 1$, and $\lambda_0 = 1$.

In the base condition (B) subjects had four trials on each item and were then tested. In the first experiment there was a Condition E2 in which subjects saw Stimulus 2 approximately 5 times as frequently and a Condition E7 in which they saw Stimulus 7 approximately 5 times as frequently. The top panel of Figure 6 illustrates probability of classification in Category 2. As can be seen, subjects are sensitive to the frequency manipulation. The bottom panel of Figure 6 shows the probability that the model assigned to a Category 2 response given the same experience. In Experiment 2, Nosofsky manipulated the frequency of Stimulus 6 to be either 3 or 5 times the average (Conditions E6[3] and E6[5]). Figure 7 shows the result and the simulation. In both cases there is sensitivity to the manipulation of the frequency of Stimulus 6. The overall correlation between data and theory across the two experiments is .98.

Nosofsky took these data as indicating that subjects made

⁶ I thank Stephen Reed for making his data available.

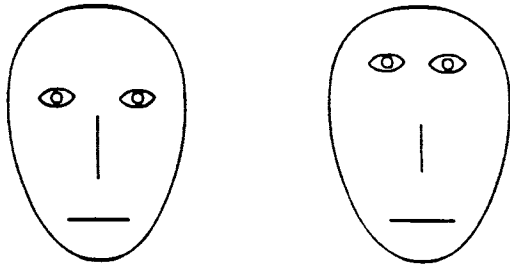


Figure 4. The prototypes for the two categories in Figure 3. (From "Pattern Recognition and Categorization" by S. K. Reed, 1972, *Cognitive Psychology*, 3, p. 391. Copyright 1972 by Academic Press. Adapted by permission.)

their judgments of category membership on the basis of similarity to individual instances. It is interesting to inquire as to what the rational model was doing. It typically extracted two, three, or four major categories depending on order. For instance, in one run it extracted a category for Stimuli 2, 3, 4, 6, 7, and 9, a category for 1 and 5, and another category for 8, 10, 11, and 12. In another run it extracted a category for 1, 2, 3, and 5, a category for 6, a category for 4, 7, and 9, and a category for 8, 10, 11, and 12. Its category extraction behaviors did not vary as a function of condition. The effect of condition was to bias the center of one of the categories toward the value of the repeated stimulus. This would enhance classification of that stimulus.

Linearly Nonseparable Categories

The experiment of Nosofsky (1988) just reviewed is an example of an experiment using linearly separable categories, in that

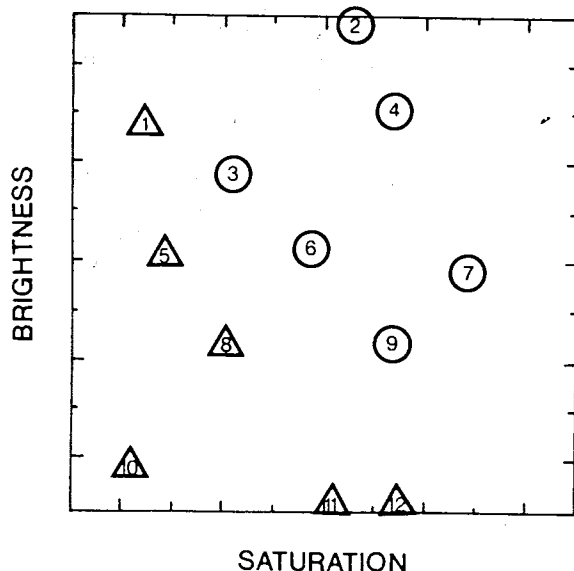


Figure 5. A representation of the material used by Nosofsky (1988). (The circles represent members of one's own category. The triangles represent members of the other category. From "Similarity, Frequency, and Category Representations," by R. M. Nosofsky, 1988, *Journal of Experimental Psychology: Learning, Memory, and Cognition*, 14, p. 56. Copyright 1988 by the American Psychological Association. Reprinted by permission from the author.)

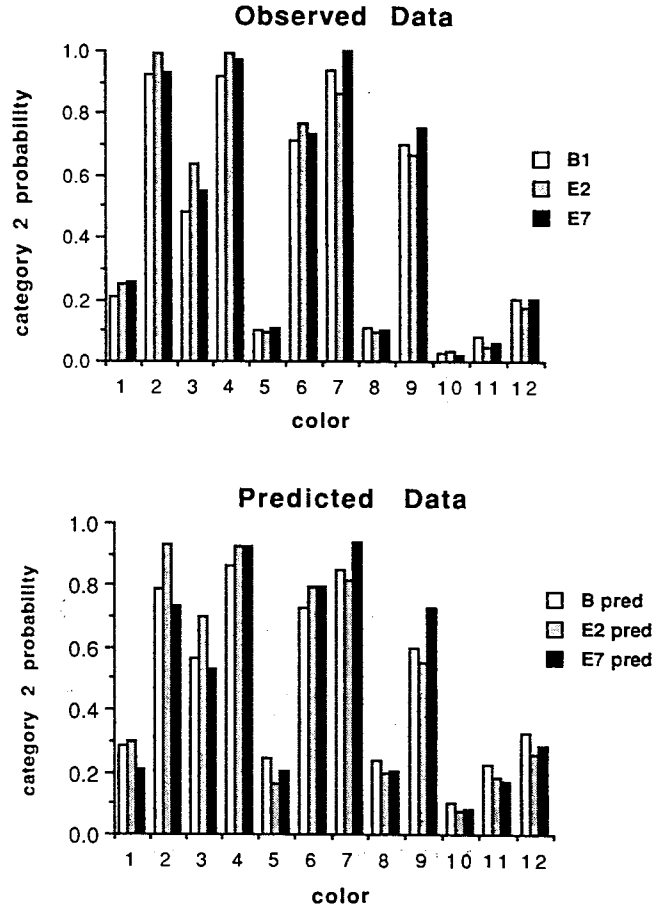


Figure 6. Simulation of the first experiment of Nosofsky (1988). (Top: The portion of assignments by subjects of the 12 stimuli to Category 2 in each of the three conditions. Bottom: The estimated probability of Category 2 responses by the rational model. B = base condition; E2 = presentation of stimulus 2 approximately 5 times as frequently; E7 = presentation of stimulus 7 approximately 5 times as frequently)

it is possible to draw a line that separates the two categories. Categories that are linearly separable are easier to learn than categories that are not linearly separable for many categorization models. However, Medin and Schwanenflugel (1981) showed that subjects can in some circumstances learn linearly nonseparable categories more easily than separable categories. This occurs when the instances in the separable categories are all far apart from one another, whereas clusters of within-category stimuli are close together in the case of the nonseparable categories. The model reproduces this result because it forms separate internal categories for every cluster of the stimuli. In the case of widely spaced separable stimuli this means a separate category for every stimulus. In the case of the nonseparable categories with clusters this means one category for each cluster. Thus, there are fewer internal categories to learn in the case of nonseparable external categories.

Table 1 illustrates the material used by Medin and Schwanenflugel (1981). In the case of the linearly separable categories it formed separate categories for each stimulus. In the case of linearly nonseparable categories, it merged the first two in Cate-

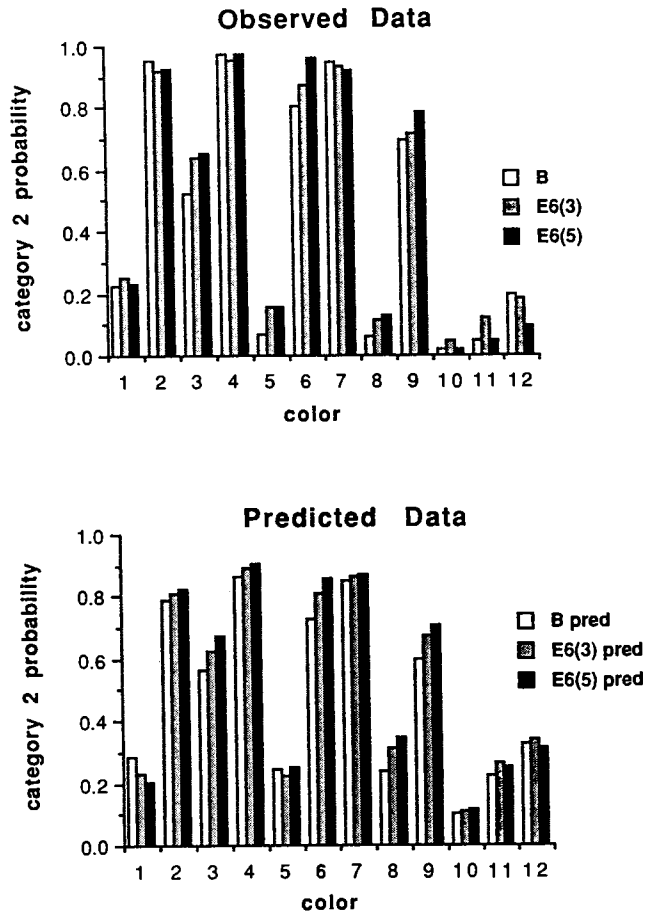


Figure 7. Simulation of the second experiment by Nosofsky (1988). (Top: The portion of assignments by subjects of the 12 stimuli to Category 2 in each of the three conditions. Bottom: The estimated probability of Category 2 responses by the rational model. B = base condition; E6(3) = Stimulus 6 presented 3 times the average; E6(5) = Stimulus 6 presented 5 times the average.)

category A into an internal category, the second two in Category A, and the first, second, and fourth in Category B. Thus, only Stimulus 3 in Category B was in a singleton category, and this was the stimulus that produced the highest error rate in their experiment.

Medin's demonstration was with discrete stimuli. Recently, Nosofsky, et al. (1989) reported a study with continuous stimuli. They had subjects learn to categorize seven circles which varied in size and angle of orientation of a radial line. The four possible sizes were 4.94, 6.17, 8.81, and 10.05 mm, and the four possible angles were 25°, 50°, 130°, and 155°. Figure 8 illustrates the 16 stimuli that resulted from combining these two dimensions. Stimuli 1 or 2 were studied and assigned to Category 1 or 2. Subjects were given 150 training trials on these stimuli and then were transferred to a condition where they had to categorize all 16 stimuli. Note there is no line that will separate Category 1 stimuli from Category 2 stimuli.

In typical runs of the model, the simulation extracted four categories, one to contain 1 and 13, one to contain 6 and 10, one to contain 3 and 8, and one to contain 11. In fitting his model to

Table 1
Abstract Representation of the Alternative Categorization Tasks Used in Experiment 2

| Exemplar | Dimension | | | |
|-----------------------------------|----------------|----------------|----------------|----------------|
| | D ₁ | D ₂ | D ₃ | D ₄ |
| Linearly separable categories | | | | |
| Category A | | | | |
| A ₁ | 1 | 1 | 1 | 0 |
| A ₂ | 1 | 0 | 1 | 1 |
| A ₃ | 1 | 1 | 0 | 1 |
| A ₄ | 0 | 1 | 1 | 1 |
| Category B | | | | |
| B ₁ | 1 | 0 | 1 | 0 |
| B ₂ | 0 | 1 | 1 | 0 |
| B ₃ | 0 | 0 | 0 | 1 |
| B ₄ | 1 | 1 | 0 | 0 |
| Categories not linearly separable | | | | |
| Category A | | | | |
| A ₁ | 1 | 0 | 0 | 0 |
| A ₂ | 1 | 0 | 1 | 0 |
| A ₃ | 1 | 1 | 1 | 1 |
| A ₄ | 0 | 1 | 1 | 1 |
| Category B | | | | |
| B ₁ | 0 | 0 | 0 | 1 |
| B ₂ | 0 | 1 | 0 | 0 |
| B ₃ | 1 | 0 | 1 | 1 |
| B ₄ | 0 | 0 | 0 | 0 |

Note. Each task involved eight stimuli varying along four dimensions.

these data, Nosofsky (1988) had to allow for different attentional sensitivity to the two dimensions of size and angle of rotation and found that the data could be better fit by greater sensitivity to angle. This was modeled in the current framework by allowing separate estimates of a_0 for the variances on the two dimensions (see Equation 15). The larger a_0 , the harder it is for a category to have a tight variance, and the category has less sensitivity to that dimension. There was a single estimate of λ_0 for both dimensions. The parameter α for category label was held at 1 as before, and the coupling parameter c was held at .3 as before. The Stepit program of Chandler (1965) was used to find the best fitting values (correlation is .98) of the three free parameters. The best fitting parameter values were $\lambda_0 = 31.08$, $a_0 = 2.74$ for angle, and $a_0 = 9.13$ for size. Thus, as postulated, the differential sensitivity to dimensions was reproduced by different prior strengths of the variances. Basically, the model has a stronger belief that a wide range of distances will be equivalent than its belief that a wide range of angles will be equivalent.

Category Labels

The models for the experiments in the last subsection typically extracted more categories than the number of category labels the experimenters use. In the extreme we can induce a separate category for each instance, in which case the model becomes basically indistinguishable from instance-based models (e.g., Medin & Schaffer, 1978; Nosofsky, 1988). It is also possible for the model to merge instances with different category labels into the same internal category. The likelihood of

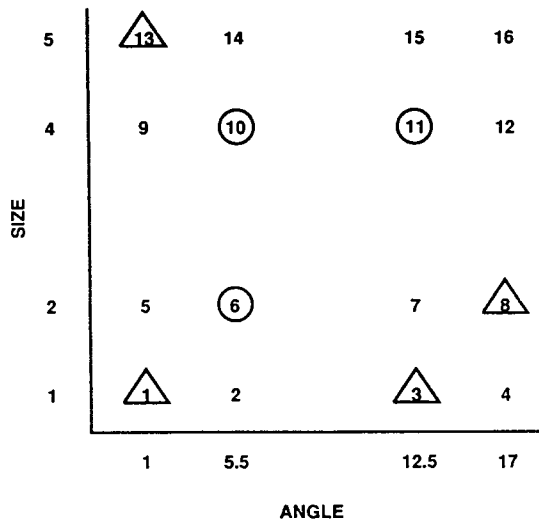


Figure 8. The 16 stimuli used by Nosofsky, Clark, and Shin (1989). (The circles were stimuli trained as in Category 1 and the triangles were stimuli trained as in Category 2. From "Rules and Exemplars in Categorization, Identification, and Recognition" by R. M. Nosofsky, S. E. Clark, and H. J. Shin, 1989, *Journal of Experimental Psychology: Learning, Memory, and Cognition*, 15, p. 285. Copyright 1989 by the American Psychological Association. Panel A adapted by permission from the authors.)

this is controlled by α_0 level for the label dimension; α_0 is the measure of the strength of beliefs in the priors. If this has a low value, there will be a strong bias against merging instances with different category values. Thus, there can be differential sensitivity to a dimension like category label. A person is less sensitive to empirical data for dimensions about which the person has stronger priors.

It is reasonable that one should have weak priors about a category label. There is no reason to expect that a novel creature encountered in Australia will be called an *echidna*. It just is. Thus, the general expectation is that internal categories will be at least as refined as the experimenter's category labels. Often they will be more refined, however. It is possible that the setting of $\alpha = 1$ for the category labels in previous experiments was too high. However, the impact of lowering α would be to decrease the tendency to merge stimuli with different labels. As not much merging occurred with $\alpha = 1$, lowering α would not have substantially changed the behavior.

It is also the capacity to form multiple categories per label that allowed us to fit the data of Medin, Altom, Edelson, and Freko (1982) on correlated features (described in more detail in Anderson, 1990). The problem of characterizing a correlated category structure is very much like solving an exclusive-or problem. The category is defined not by single combination of values on the dimensions but by the fact that when an instance takes a particular value on one dimension it takes a particular value on another dimension. The way the model handles this is to break out a separate internal category for each combination of values. It does this because this maximizes the predictive structure of the instances.

Role of Category Label Feedback

The experiment by Homa and Cultice (1984) is an interesting one for illustrating the role of feedback as to category labels. Figure 9 illustrates their stimulus material. They are derived from the random nine-dot patterns introduced by Posner and Keele (1968), but Homa introduced the feature of drawing lines to connect the dots. This makes it relatively cheap to write a computer program that will determine how to map the points of one into another in a way as to achieve maximal fit. Given such a mapping, one can describe each stimulus according to 18 ordered dimensions, which are the x and y coordinates of each point. The rational categorization model was applied to these materials under such descriptions.

There are three categories in Figure 9—one category represented by nine items, one by six, and one by three. In one condition of their experiment, subjects were given category labels and trained to sort the stimuli into three categories. In another condition they were free to sort the stimuli into whatever categories they wanted. Homa and Cultice (1984) were interested in determining how well subjects did at recovering the category structure without feedback. In the case of feedback, Homa and Cultice just measured accuracy of assignment in a final criterion test. In the case of no feedback, they tried to discover some way of assigning labels to the categories in the subjects' sort that made their categorization look optimal. It is hard to know how comparable the two measures are.

In the simulation, when there was feedback, the probability of a category label was measured according to Equation 2. When there was no feedback, labels were assigned to internal

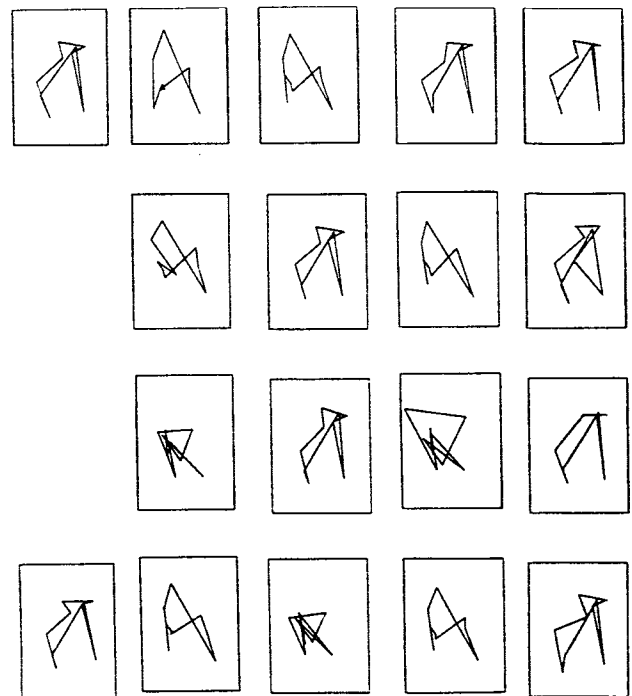


Figure 9. Examples of low-distortion stimuli from Homa and Cultice (1984).

HUMAN CATEGORIZATION

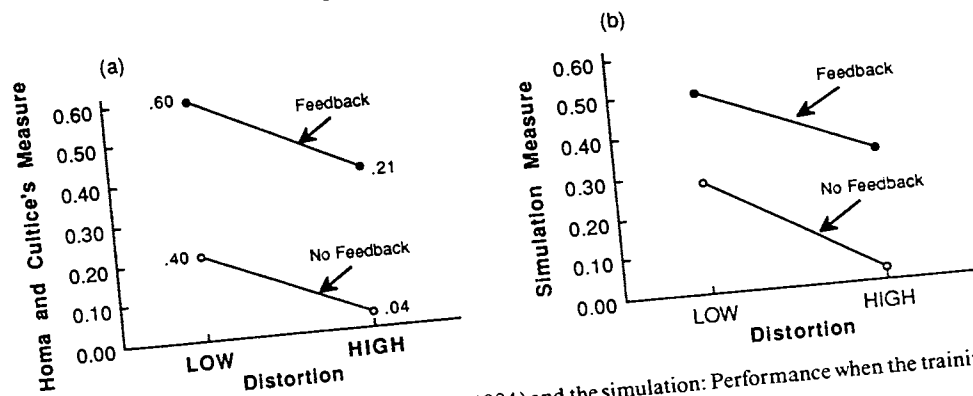


Figure 10. The results from Homa and Cultice (1984) and the simulation: Performance when the training set is low or high distortion and when there is label feedback or not.

categories in such a way as to maximize probability of a correct label assignment when Equation 2 was used. Again, it is unclear how comparable the two measures were. The measures from the simulation were corrected for guessing. A control condition was run where, rather than letting the algorithm decide which items go together, items were randomly assigned to internal categories. Then performance scores were obtained in the same way as when the algorithm did the assignment. Thus, there were two measures— P , a mean probability of the correct category label when the algorithm did the clustering and G , a mean probability of category labeling in the control condition when the clustering was done randomly. The final measure was $(P - G)/(1 - G)$, which is a standard correction-for-guessing formula.

Homa and Cultice (1984) used several different training sets, including a low distortion training set where the points were perturbed 1.1 units (the examples in Figure 9 are 1.1 distortions) and a high distortion set where they were perturbed 4.8 units. Figure 10 compares the performance of the subjects and the simulation for high- and low-distortion training stimuli in the presence of label feedback or not. In the case of Homa and Cultice, a correction for guessing measure was used with G set to be .33, because there were three categories. Both subjects and simulations show approximately additive effects of the two dimensions. Both the subjects and the simulation are nearly at chance in the presence of high distortion stimuli with no label feedback. However, the model shows greater sensitivity to feedback.

In summary, subjects and the model appear capable of identifying category structure in the absence of feedback when there is a relatively obvious category structure. When such an obvious structure is missing, the category label provides a necessary cue. Even when there is a relatively obvious category structure, a category label provides yet an additional correlated cue and so enhances categorization.

Learning Trends

The results to this point have been concerned with comparing the final performance of the algorithm with the final performance of humans. However, recently there has been growing interest in comparing the course of learning in categorization.

Some of the most intricate data on this score are unpublished data by Nosofsky and Gluck (1989), who did a further analysis of learning with the stimuli of Shepard, Hovland, and Jenkins, (1961) illustrated in Figure 11. They looked at the task of trying to categorize eight stimuli defined by binary values on three dimensions into two categories of four items. Figure 11 illustrates the six logically possible ways of dividing these categories. Shepard et al. found that Category I was easiest to learn; followed by II; followed by III, IV, and V, which were essentially equivalent; followed by VI. Figure 12 shows the learning data recently obtained by Nosofsky and Gluck for 25 trials.⁷ The superiority of Class II emerges relatively late in the categorization, but otherwise the results of Shepard et al. are confirmed. Kruschke (1990) noted that the ease of the Class II structure relative to the more prototypical structures like IV is problematic for a good many category models (although his ALCOVE model with attentional parameters is able to handle these results). Basically, Type II involves two distant clusters within a category. The categories in Type II are not linearly separable. On the other hand, the stimuli can be categorized by only paying attention to two dimensions.

Figure 13 displays the learning results of the application of the model with the parameters $\alpha_1 = .01$ for the category label and 1.0 for all other dimensions. As can be seen the model does a good job of replicating the learning trends including the late emergence of the superiority of Type II.⁸ It will also be noted that the model produces an interesting pattern with Type IV where it starts out as one of the best but shows a residual difficulty so that it becomes as bad as Type VI. This pattern also appears in the data.

Each trial was modeled as another presentation of the eig

⁷ Each subject was in all six conditions, but Nosofsky and Gluck (1989) presented the results from the last three conditions a particular subject was in. Error rate was higher in the first three than the three.

⁸ Figure 13 plots estimated probability of the incorrect category label. These probabilities remain above zero even after 25 exposures each stimulus, in contrast to Figure 12 where most conditions go to zero error rate. However, it is not unreasonable to suppose that estimated probability gets to something like 90% for a category subjects will always assign that label, thereby producing zero error.

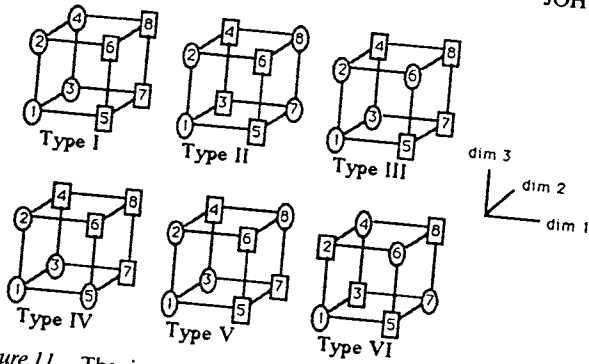


Figure 11. The six category types of Shepard, Hovland, and Jenkins (1961). (The eight stimuli are denoted by the corners of the cubes. The two categories are denoted by oval or rectangular frames around the exemplar numbers. From "Learning and Memorization of Classifications" by R. N. Shepard, C. L. Hovland, and H. M. Jenkins, 1961, *Psychological Monographs*, 75, No. 13, Whole No. 517, p. 4. In the public domain.)

stimuli. In the case of Type I, the model extracted two categories defined by the one dimension. Improvement is produced by increased extremity in the definition of the categories. After trial n , the values of $P_i(j|k)$ for a category on the defining dimension are $(1 + 4n)/(2 + 4n)$ for the correct value of j and $1/(2 + 4n)$ for the incorrect value (calculated by Equation 10). Probability of incorrect category will be approximately⁹ a function of the ratio of these, or $1/1 + 4n$. The improved performance is a function of the increased extremity of this ratio with n . In the case of Type II stimuli four categories are produced defined by two dimensions. The match of a stimulus to the category it comes from (calculated by Equations 6 and 10) is $(1 + 2n)^2(1 + n)/(2 + 2n)^3$, from the other category with that label, $(1 + n)/(2 + 2n)^3$, and to each of the categories with the other label, $(1 + 2n)(1 + n)/(2 + 2n)^3$. The ratio of the matches to the categories with incorrect labels relative to categories with correct labels is $(2 + 4n)/(4 + 8n + 4n^2)$. The probability of the incorrect label approximately decreases with this ratio. Eventually this is dominated by the quadratic term, which is what produces the good performance.

Types III and V break up into doublet categories and singleton categories. Their slower learning is basically a result of slower learning of the singleton categories. The reasons for performance on Type IV are quite subtle. Type IV stimuli show a prototype structure, and sometimes the algorithm merges all four items into a single category. This means that the internal description of the category will converge over trials to an estimate of a 75% probability of the characteristic value on any dimension given the category. Thus, unlike Type I or II, no dimension has 100% association with category membership. It is this failure to have extreme conditional probability for any dimension that prevents the posterior probability for Type IV from going to an extreme value in Figure 13. Within the doublet and singleton categories for Types III, V, and VI there are two or more dimensions perfectly associated with the category, and so estimated probability of the correct response will eventually go to 1. Type VI does the worst because it breaks up entirely into singleton categories.

Another prediction of the rational model is that peripheral

members of a category do worse: 3, 4, 5, and 6 are worse for Type III; 2, 3, 4, 5, 6, and 7 are worse for Type IV; and 2, 3, 4, 6, 7, and 8 are worse for Type V (see Figure 11). These are the items that sometimes (not always) find themselves in singleton categories. Nosofsky's unpublished data have confirmed worse performance on these peripheral stimuli.

In summary, the ordering of the six types in the Shepard et al. (1961) data is produced by the size and structure of the categories formed with statistics best for the four-member categories of Type I, next best for doublets of Types II, III, IV, V categories, and weakest for singleton categories of Types III, IV, V, VI and prototype categories of Type IV. Type II does not fare too well initially because of the similarity of the target category to the two neighboring categories. However, with the large number of trials (n) the quadratic terms noted in the ratio become dominant and discrimination is good.

Other Results

The experiments discussed so far have illustrated the application of the algorithm. Before turning to other issues of the algorithm, it is worth briefly noting some of the other results that were modeled in Anderson (1990).

Basic levels. The model simulated the results of Murphy and Smith (1982) and Hoffman and Ziesler (1983) showing that the categories extracted by the rational model correspond to basic level categories in subjects.

Base-rate effects. The model simulated the data of Homa and Vosburgh (1976) and Medin and Edelson (1988) showing the effects of category size. Generally, subjects are more likely to assign instances to larger categories, but I was able also to model a condition of Medin and Edelson where this was not so.

Probability matching. The model simulated the probability matching phenomena that have been reported by Gluck and Bower (1988) and Estes, Cambell, Hatsopoulos, and Hurwitz (1989). Basically, the model tries to estimate the objective probability of a feature and make its behavior a function of that quantity.

Comparison to Shepard

It is of interest to consider the relationship between this model and Shepard's (1987) generalization model. He did an analysis of how training on one stimulus generalizes to other stimuli as a function of similarity. Shepard conceived of the organism's tendency to generalize as a function of the probability that the two stimuli were in the same "consequential region" where this could be read as a category. In Shepard's view a consequential region was some subset of a multidimensional region. The probability that the test stimulus and the original stimulus were in the same consequential region was, according to Shepard, a function of the distance between the two and the systems' priors (expressed as a probability density) about the size of the consequential region. Under Shepard's analysis this leads to the prediction that generalization should decay exponentially with distance from the original stimulus. Shepard

⁹ This is based on ignoring contributions of the possibility of a new category that has a 50% probability of the label and also ignoring the small probability of the opposite label from an existing category.

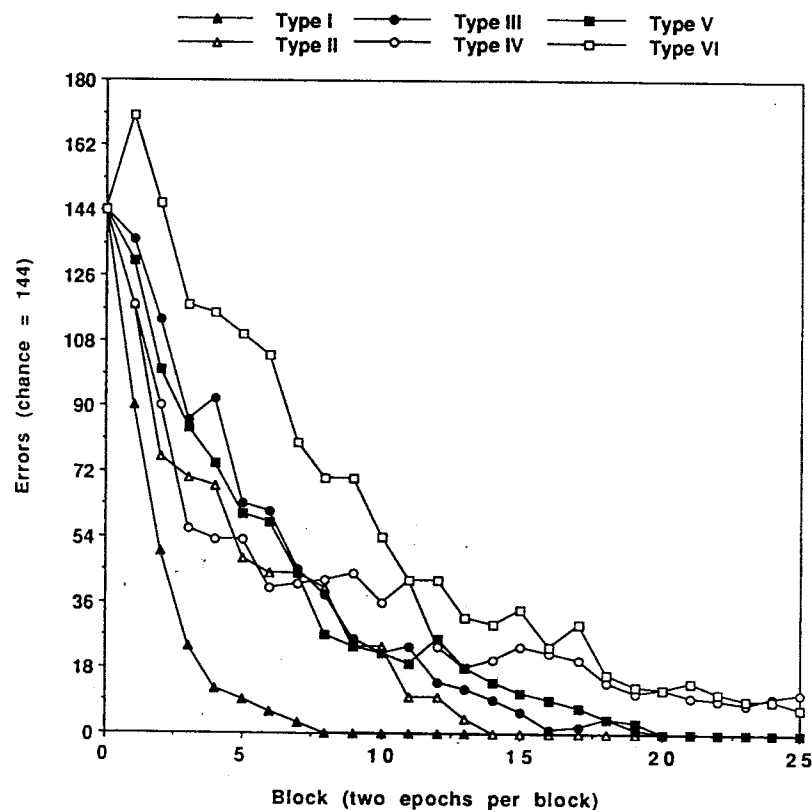


Figure 12. The total number of errors in each trial. (From Nosofsky and Gluck, 1989)

(1989) noted that this analysis could be extended to discrete stimuli by simply regarding difference between stimuli as a sum of the number of dimensions on which they differ (see Russell, 1986). This leads to a prediction that the strength of generalization increases exponentially with the number of dimensions two stimuli share.

Shepard's analysis and the current analysis are basically isomorphic in their treatment of discrete dimensions. Because of the multiplication rule in Equation 6 for combining dimensions this analysis also predicts an exponentially decreasing function of number of mismatching dimensions.

There are subtle but informative contrasts in the two treatments of distance on a continuous dimension. Shepard's notion of a consequential region maps onto the current notion of a category, and his generalization gradients correspond to category boundaries. His analysis was basically Bayesian. He assumed that consequential regions were regions of uniform probability of a stimulus. He showed that, given this assumption of a uniform distribution, one gets close approximations to exponential generalization gradients over a wide variety of prior assumptions about possible distributions of size of the uniform interval, assuming all positions are equally likely. The analysis in this article assumes that the consequential region is defined by a normal distribution. Again under a wide range of assumptions about the prior mean and variance of the distribution this will lead to a sigmoid generalization gradient rather than an exponential gradient.¹⁰ The distinction between the two generalization gradients turns on the normal's prediction of an inflection point where the decrease in generalization switches

from a positive acceleration to the negative acceleration typical of the exponential. The two generalization gradients only differ within one standard deviation of the training stimulus.

The striking thing about the two analyses is their similarity both in rationale and conclusion. However, it is impossible to resist the temptation to ask the question of whether the underlying distributions are uniform or normal and whether the generalization gradients are therefore exponential or sigmoid. The data Shepard cited tend not to give evidence for an inflection point typical of the normal, but there are not many observations close to the training stimulus, and the inference depends critically on treating the repetition of the training stimulus as a generalization test. If, as will be shortly argued, repetitions are special, one would expect higher than generalization performance and consequently the appearance of an exponential rather than a sigmoid function.

On adaptive rather than empirical grounds the assumption to be preferred depends on whether one assumes a normal or a uniform distribution is more likely. To quote Lee (1989) on use of a uniform distribution for Bayesian inference, "I realize that the case of the uniform distribution . . . must be a considerable importance, since it is considered in virtually all textbooks. Strangely, however, none of the standard references seems to be

¹⁰ Shepard (personal communication, 1990) does not agree that there is always a mapping of uniform prior to exponential gradient and normal prior to sigmoid gradients. The exact basis of our differing derivations remains to be identified.

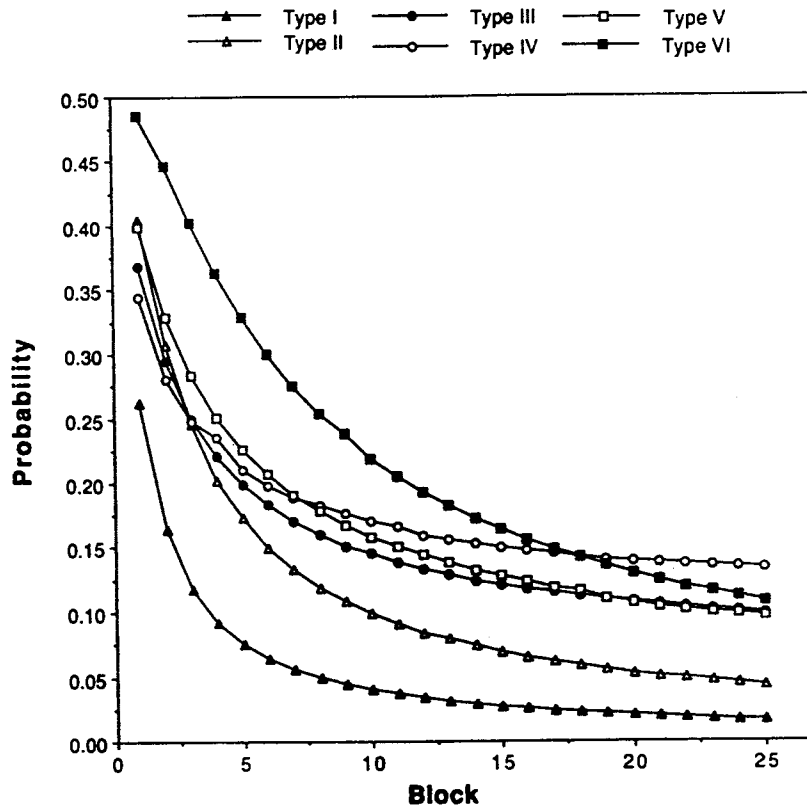


Figure 13. Mean estimated probability in the rational model of an incorrect category label as a function of trial.

able to find any reasonably plausible case in which it arises" (p. 102).

The Nature of Category

There is a lot of research that has been done on the topic of categorization, and it seems that not all of this research has shared the same conceptions of what a category is. Therefore, it might be useful to comment on the conception of a category in this article and its relationship to conceptions that have been advanced in other articles. The current notion is strongly tied to the goal of prediction and to the phenomenon of species in living things. It is of interest to inquire as to when the rational model would actually identify the species structure of living things. In many cases, the feature descriptions we have of members of different species are so similar that the model would merge them into one category. Thus, I assume I merge into a fish category many creatures that could not possibly interbreed. Perhaps fishermen or other people with a richer and more discriminating contact with fish would produce something closer to the species structure. As in the Homa and Cul-tice experiment, verbal labels can serve as discriminating features to extract the categorical structure. Perhaps appropriate training with labels of fish species would help my categorization.

On the other hand, there are occasions where the categories might be more refined than species. For instance, I am con-

vinced that labrador is a basic-level category for myself. This phenomenon of subspecies categories is particularly likely to happen in the case of domestic breeds where humans have prevented free interbreeding within the species and caused strong breed-specific correlations to occur.

Subspecies or superspecies categories do not mean that the categorization algorithm has failed. By forming subspecies categories like breeds, the algorithm is capturing predictable structure, which is its goal. The case of superspecies categories is more problematic, but recall that each category maintained creates extra computational cost. The subtle differences among the species within a superspecies category may not be worth the cost of maintaining separate categories.

The assumption of disjoint partition of the object space has been questioned by many. It is argued that cross-classification is common (e.g., Martin, 1990). A common example is to point out that a creature is both a dog and a pet. Clearly, the rational algorithm would choose the biological category, dog, as the true category and note that dogs are found in homes, are faithful (with a certain probability), and have the labels dog and pet. Perhaps there are certain predictions associated with the social phenomenon of pets that this model could not make, but it is a mistake to think all inference is a matter of categorical generalization. As Anderson (1990) developed, there is at least one additional kind of inference, causal inference, that is quite distinct in its logic. Many purported cases of cross-classifications in the biological domain involve mixing true biological categories with role categories, which need a different logic of predic-

tion. Just because language treats both *dog* and *pet* as nouns does not mean the mind treats their referents identically.

This confusion of linguistic labeling and categories is at the heart of Barsalou's (1983) point about ad hoc categories. He claimed people can make up categories on the spur of the moment, such as "things to take from a burning house." However, just because one can create an appropriate noun phrase, its referent does not become a mental category. To be sure, we can reason about such ad hoc categories, but such reasoning involves causal inference and not categorical inference.

Some people (e.g., Murphy & Medin, 1985) have questioned the extent to which similarity-based categories exist and have argued that most categories are theory based. They point out that people display rich rules for reasoning about objects and can, for instance, overcome visual appearance to infer bats and dolphins are mammals (rather than birds and fish) and hence suckle their young. Most cited cases of such theory-based categories involve levels of aggregation much higher than would be produced by the rational model. For instance, mammal is unlikely to be a category in the model at hand—dolphins and bats are more likely (and both of which are still superspecies categories). One could capture these facts by just storing the mammal label and the suckle-their-young property as features of the bat and dolphin category. However, this would miss the point of such examples, which is that one can infer that a bat suckles its young from the fact that it is a mammal without any direct evidence that bats suckle their young. Such predictions are not captured in this rational model of categorization. However, it is an open question whether the ability to make such predictions reflects anything about natural categories or whether it reflects the application of schoolroom knowledge acquired quite separately.

As noted throughout the article, category labels are treated as just another feature to be predicted that may differ in their prior parameters but that do not differ in their logical role. It is remarkable that very little laboratory research has been done to see if category labels are in fact special. Recently, Heit (1990) looked at the question of whether category labels are different from any other stimulus feature in terms of serving as a cue for prediction or as a feature to be predicted. His result was that category labels are not different.

It should be acknowledged however that there are a strong set of linguistic phenomena associated closely with categories (e.g., Markman, 1989). These linguistic categories are presumably quite functional in communicating information. It is legitimate to try to study and understand these phenomena surrounding these linguistic categories. However, I question what they have to do with the sense of category that is the topic of this article. The categories of this article are potentially nonverbal, non-conscious, and need only be implicit in prediction behavior.

Hierarchical Structure

Another peculiar feature of this model is that it identifies a particular distinguished level that is the basic level. Language, on the other hand, allows for a hierarchy of categorical expressions. A natural question is whether there is any role for such a hierarchy of categories in the rational model. In fact, one could achieve some greater predictive accuracy by considering levels of aggregation above and below the category. I consider what

could be gained by having a level of aggregation above the category, called the *genus*¹¹ level, and a level below, which is the *individual* level (corresponding to different appearances of the same object).

Genus-Level Identification

The genus level offers a level of aggregation above the species. A genus corresponds to a group of biologically related species that are more similar to one another than are arbitrary pairs of species. The significance of the genus level does not come in making predictions about known properties of known species. For instance, we are much better off predicting the cat-chasing propensity of Fido knowing that he is a dog than knowing he is a mammal. The significance of the genus level comes in making predictions about unknown properties of a known species (e.g., whether Fido has a spleen) and making predictions about unknown species.

In Bayesian terms, the significance of the genus level is that it can be used to set more informed priors for the species under the genus. This will help in making predictions about new species and about unexperienced properties of existing species. The interesting complication is that these priors themselves depend on estimates of the parameters for the existing species, which in turn depend on the priors. Thus, it might seem that there is a difficult joint estimation problem. The typical Bayesian approaches to such estimation problems are called *hierarchical methods* (Berger, 1985, Section 4.6). The technical development of such methods can be quite complex and is not justified here, because data have not yet been gathered that require such complex quantitative analysis. It is enough to note for current purposes that there is a rationale for making estimates of the mean and variance within a species sensitive to estimates of means and variances for other species within a genus.

There certainly is evidence that people have this sensitivity. Even young children have expectations about the properties of new types of animals on the basis of animals that they have seen (Carey, 1985). They also have expectations that certain dimensions are less variable for certain types of categories. Thus, there is the expectation that animals within a category will have the same constitution, whereas artifacts within a category will have the same function (Gelman, 1988). Moreover, these expectations show developmental trends to more accurate forms as experience accumulates.

The experiment of Nisbett, Krantz, Jepson, and Kunda (1983) also illustrated differential sensitivity to variance in categories of different kinds. They asked subjects to suppose that they had a sample of a new mineral, a new bird, or a new tribe of people from a new island. They were given samples of different sizes and told that all the objects within the sample had some property. Subjects were willing to extrapolate from a single observation for some dimensions, like conductivity of the mineral or skin color of the tribe of people, whereas they required 20

¹¹ My use of the term *genus* is in its more general sense to refer to a kind and does not imply the precision that is involved in the distinction among genus, family, order, class, and phylum in biology. I suspect that the level useful in prediction might be considerably above the biological genus level and actually closer to the phylum level.

observations before they were able to extrapolate with any confidence for other dimensions, like the obesity of the people.

This ability to show sensitivity to variance is one thing that distinguishes this hierarchical Bayesian approach to categorization from most others. Many approaches (e.g., instance-based models) would predict that subjects would be biased in their estimate of the mean of a new species by the mean of existing species. These other approaches do not have the mechanisms, however, for showing a similar sensitivity to variance.

Individual-Level Identification

The individual level provides a much lower level of aggregation below the category. For purposes of prediction, there is a real advantage to identifying a repetition of an individual and making predictions from the individual rather than the category. This is because the individual may reliably deviate from the mean of the category and because many features are much more certain at the individual level than at the category.

Retrieving an individual and making a prediction on this basis corresponds to a memory retrieval. From this perspective the difference between memory and categorization concerns whether prediction is being made at the individual level or the category level. It is basically the same logic of prediction; however, it needs to be parameterized differently. To reflect the fact that individuals repeat themselves much less often than categories, a lower value of the coupling parameter c should be used. Also, the features are much less likely to change, and to accommodate this fact, there should be lower values of the α_i for discrete dimensions and much smaller values of σ_0^2 for continuous.

Thus, the identification of the individual is modeled in the same way as identification of a category except that the assumption is that individuals repeat themselves less frequently—hence, the lower c value. This perspective takes the point of view that when people encounter a new instance it is ambiguous whether it is a new individual or some old individual just as it is ambiguous whether it is a new category or some old category. The prior probability of an individual and the similarity of the presented instance to the remembered individual are used to decide if the presented instance is an old individual in just the way a category is recognized.

There has been a lot of speculation as to how categorization behavior relates to memory behavior. The instance-based models (Medin & Schaffer, 1978; Nosofsky, 1986) would argue that everything is really instance based, whereas connectionist models (McClelland, Rumelhart, & Hinton, 1986) would argue that there are no separate representations of instances and everything is merged together. They try to account for differences between categorization and memory by arguing that a single representation is differently processed. The current rational approach offers a representation that distinguishes the two levels but uses the same Bayesian logic at both levels. Of course, the rational representation is only an acknowledgment of the fact that there are individuals and categories in the real world. It does not really make any claims about how they are processed in the head.

There is one analysis and prediction that does follow from a rational analysis that does not seem to flow from the other models. This concerns the fan effect (Anderson, 1983b). Typi-

cally it is described in other terms, but in current terminology it is concerned with the effect of repeating a value on a dimension for multiple individuals or items. Memory for specific items is hurt by repeating a feature across multiple items. On the other hand, if the feature is consistently associated with a category, categorization is enhanced when the feature is repeated (Reder & Ross, 1983). The contrast between these two fan effects can be illustrated with respect to the material in Table 2 typical of those used in Reder and Anderson (1980) or Reder and Ross (1983).

Subjects studied a set of target sentences. In terms of the analysis in this article, each sentence is like an item composed of features. Table 2 gives the feature code used for each sentence in the simulation. There are four dimensions: The first corresponds to the person; the second to the theme of the predicate; the third to the specific predicate; and the fourth to whether the item was studied. Thus "George bought a train ticket" is encoded as (2 0 5 0), where 2 refers to George, the first 0 to the train theme, the 5 to the specific predicate, and the 0 to the fact that it was studied. Table 2 also gives the fan of these materials, which is the number of items in which the person occurs.

When subjects are in a memory experiment, they are asked to judge whether specific sentences had been studied. In this case related foils such as those in Table 2 are used. A related foil is created by pairing persons with predicates of the same theme that had been studied with other persons. When subjects are in a categorization experiment, they are asked to judge whether the sentence is like the sentences they had studied. In this case an unrelated foil is created by pairing persons with predicates of different themes.

These two conditions were simulated not just by presenting the different sets of materials that the subject saw to the model but also by adjusting the parameters. In the case of a categorization task, c was set to .3 as usual, whereas it was set to .03 in the case of a memory task.¹² In both experiments the α_i corresponding to the fourth dimension was set very low at .001. This reflects the idea that sentences cannot both be studied and not studied. The setting of the α_i for the other dimensions depended on the task. In the case of categorization, the usual value of 1.0 was used, whereas in the memory task the more extreme value of 0.1 was used to reflect constancy of features across repetitions of an instance. These differences seemed a priori plausible ways to model the task, but the results depend critically only on the setting of the c parameter.

In the category condition, the model extracts four categories defined by crossing the two sets of thematically related sentences crossed with whether they are studied or not. In the memory condition the various true and false sentences are identified as the individuals.

The model was tested by presenting it with stimuli with the last dimension (presentation status) omitted and asking the model to predict the presentation status. The results are shown in Figure 14 (right panel) in terms of the model's estimation of the probability of a correct response. For the sake of comparison, the left panel gives the data from Reder and Ross in terms

¹² At this value of c , the system will treat a repetition of an item as the same category. It will not at $c = .01$. At $c = .10$, it will not extract the items as categories.

Table 2
Materials Used in Simulation of Positive and Negative Fan Effects

| Item | Fan | Feature code |
|--|-----|--------------|
| Target | | |
| Marty arrived at the train station | 3 | (0 0 0 0) |
| Marty heard the train conductor | 3 | (0 0 1 0) |
| Marty took the train to Grand Central | 3 | (0 0 2 0) |
| Fred checked the train schedule | 2 | (1 0 3 0) |
| Fred waited for the train | 2 | (1 0 4 0) |
| George bought a train ticket | 1 | (2 0 5 0) |
| | | |
| Tom preferred to run on the inside lane | 3 | (3 1 6 0) |
| Tom did sprints to improve speed | 3 | (3 1 7 0) |
| Tom bought a new pair of Adidas | 3 | (3 1 8 0) |
| Bill warmed up by jogging | 2 | (4 1 9 0) |
| Bill ran five miles | 2 | (4 1 10 0) |
| Mike wanted to make the track team | 1 | (5 1 11 0) |
| Related foil | | |
| Marty checked the train schedule | 3 | (0 0 3 1) |
| Marty waited for the train | 3 | (0 0 4 1) |
| Marty bought a train ticket | 3 | (0 0 5 1) |
| Fred arrived at the train station | 2 | (1 0 0 1) |
| Fred heard the train conductor | 2 | (1 0 1 1) |
| George took the train to Grand Central | 1 | (2 0 2 1) |
| | | |
| Tom warmed up by jogging | 3 | (3 1 9 1) |
| Tom ran five miles | 3 | (3 1 10 1) |
| Tom wanted to make the track team | 3 | (3 1 11 1) |
| Bill preferred to run on the inside lane | 2 | (4 1 6 1) |
| Bill did sprints to improve speed | 2 | (4 1 7 1) |
| Mike bought a new pair of Adidas | 1 | (5 1 8 1) |
| Unrelated foil | | |
| Marty warmed up by jogging | 3 | (0 1 9 1) |
| Marty ran five miles | 3 | (0 1 10 1) |
| Marty wanted to make the track team | 3 | (0 1 11 1) |
| Fred preferred to run on the inside lane | 2 | (1 1 6 1) |
| Fred did sprints to improve speed | 2 | (1 1 7 1) |
| George bought a new pair of Adidas | 1 | (2 1 8 1) |
| | | |
| Tom checked the train schedule | 3 | (3 0 3 1) |
| Tom waited for the train | 3 | (3 0 4 1) |
| Tom bought a train ticket | 3 | (3 0 5 1) |
| | | |
| Bill arrived at the train station | 2 | (4 0 0 1) |
| Bill heard the train conductor | 2 | (4 0 1 1) |
| Mike took the train to Grand Central | 1 | (5 0 2 1) |

of mean time for a correct response. The correspondence is compelling. In the case of a categorical response, repetition of an item leads to an increased certainty of the response, because this increases the match to the theme category. In the case of a memory response, increased fan means increased match to irrelevant foils and hence lower certainty of a match to the item. Thus, the interaction with fan and task is a reasonable statistical response to the task structure.

This points the way to a merging of the rational model of memory (Anderson & Milson, 1989) and this rational model of categorization. Anderson and Milson calculated the probability of a memory trace being needed as a product of prior probability and a conditional probability of a trace given cues. This maps onto Equation 3 in the current analysis. Casting memory in the current categorization framework enables a much more sophisticated analysis of the conditional probabilities. Moreover, the point of memory retrieval is better articulated, which is not just to get at a needed trace but to use these traces to make predictions (e.g., where the car is parked). On the other hand,

the memory model had a much more sophisticated analyses of the prior probability, incorporating recency, frequency, and spacing. It also offered a model of how the internal probabilities mapped onto dependent measures like probability correct and reaction time. Although development of a complete integration of the two models remains a future goal, it does appear a promising direction.

Conclusion

Although more research remains to be done on this rational model of categorization, a good case has been made for the proposition that categorization behavior can be predicted from the structure of the environment at least as well as it can from the structure of the mind. Most of the studies reviewed in this article already had been fitted to one or more categorization models. The typical observation when the rational model is compared with one of these models is that the two models correlate better with each other than either do with the data. This

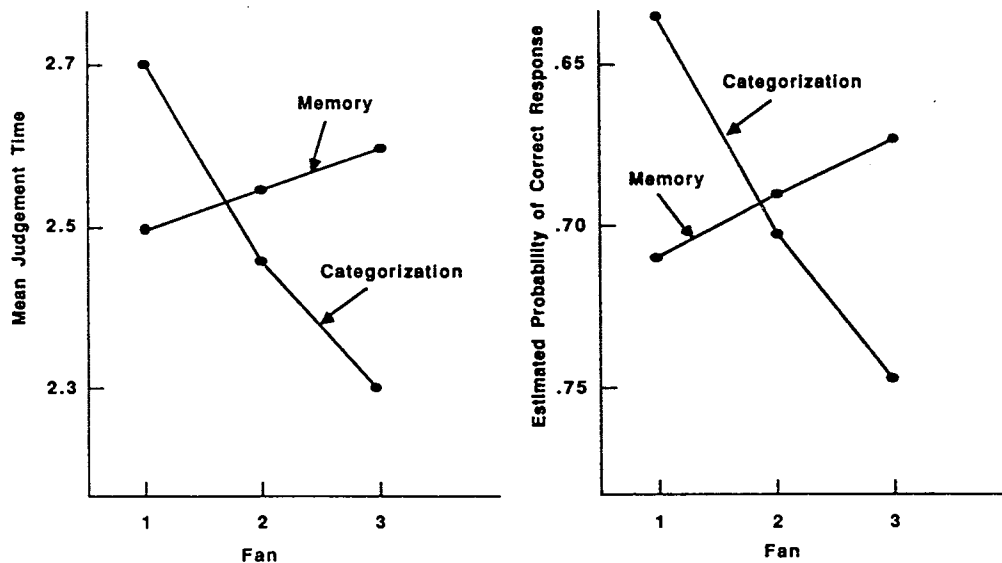


Figure 14. Performance in the category and memory conditions of Reder and Ross (1983) as a function of fan. (Left: Reaction time of subject. Right: Estimated probability of the correct response in the rational model)

suggests that the rational model is as correct as the noise in the data will allow one to determine. It typically did not do better (or worse) than the published models, but it needs to be stressed it is one rational model that is being fitted to all of the data. Of course this does not tell us what the structure of the mind is, but it suggests that the mind has the structure it has because the world has the structure it has.

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