Will Reasoning Improve Learning?

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1

- 1. Ultimatum Game
- 2. Adding Reasoning to Learning
- 3. Effects of Reasoning
- 4. Conclusion

1. Ultimatum Game

Definition of Ultimatum Game

3

4

- Two players, **A** and **B**, and a **pie**.
- Player A proposes how to *split* the pie (example: A gets 80%; B gets 20%).
- Player **B** *accepts/rejects* the proposal. *Accept* = pie is split. *Reject* = pie is thrown away.

• Alternative Environments:

- **1. A** and **B** play exactly once.
- 2. A and **B** play together repeatedly.
- 3. A plays repeatedly with different partners.





Game Theory and Economics

- The key link between **neoclassical economics** and **game theory** is *rationality*.
- **Neoclassical economics** assumes that people are *rational* in their choices.
- **Game theory** helps explore "*abnormal*" situations like *restricted competition*.



7

- Do humans choose strategies "*rationally*" when the outcome depends on the *strategies of others* or *information is incomplete*?
- Are people more *cooperative/aggressive* than would be "*rational*"?

2. Adding Reasoning to Learning















Actual Reinforcement Learning

- 1. The pie has size **P**.
- 2. Possible offers: x = 0, 1, 2, ..., P.
- 3. Player **B** accepts every offer.
- 4. Player **A** tries every action equally often, say *n* times.
- 5. Payoff for A: if player B *accepts*, payoff is P offer. If player B *rejects*, 0.
- 6. Propensity increases according to the reward.
- 7. Only actual reinforcement learning takes place.

17

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4. Conclusion



Conclusion

One has to be cautious with *ad hoc* models of learning and adaptive behavior, in particular with so-called "*self-evident*" improvements of learning.